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FM SECSTATE WASHDC
TO AMEMBASSY BEIJING PRIORITY

S E C R E T STATE 362889

FOR PASCOE FROM WIEDEMANN

E.O. 12356: DECL: OADR
TAGS: AMGT, CH
SUBJECT: OFFICIAL-INFORMAL NO. 196

1. (S) FOR PASCOE FROM WIEDEMANN. STANFORD SPEECH. I WISH TO GIVE YOU SOME BACKGROUND ON OUR PREVIOUS O-I ON THIS SUBJECT. THE "WE" I USED IN THE MESSAGE TO DESCRIBE THE SOURCE OF THE VIEWS PRESENTED REFERRED TO THE BUREAU, INCLUDING LIULOU, NOT JUST TO MYSELF SPEAKING ON BEHALF OF THE DESK. I PLACED IT IN O-I CHANNELS FOR REASONS OF DISCRETION. ALSO, I FELT THE O-I CHANNEL WAS THE MOST EFFICIENT AND TIMELY WAY TO COMMUNICATE PA'S RESPONSE, GIVEN THE SHORT TIME FUSE. FURTHERMORE, WE DID OUR BEST SECRET

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TO MITIGATE THE PA INPUT. FOR EXAMPLE, PA FUFAYANREN HAD FIRST INSISTED ON YOUR SENDING IN A REVISED TEXT FOR FINAL APPROVAL. I ARGUED SUCCESSFULLY WITH HIM TO DROP THIS DEMAND; I ALSO DELETED SOME OF THEIR SUGGESTIONS WHICH WERE, LET'S SAY, NOT HELPFUL. IN SHORT, GIVEN THE SUBSTANTIVE DISAGREEMENTS, I TRIED MY BEST TO COMMUNICATE THEM IN A FORMAT WHICH WOULD BE AS LOW-KEY AS POSSIBLE. I

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IS: FPC/OCRC/K.L.G. Date: 10/21/90

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WILL CALL DASHI WHEN HE RETURNS FROM HONG KONG OVER THE
STU-III TO DISCUSS THIS MATTER FURTHER, SO WE CAN IRON OUT
ANY REMAINING MISUNDERSTANDINGS.

2. (S) FOR KEYSER FROM MOHR. STAFFDEL SNIDER. I TALKED
TO STAFFDEL MEMBER MARVIN OTT TODAY, AND HOPEFULLY HAVE
COME TO THE "ROOT CAUSE" OF THE CONFUSION. TO BACKTRACK,
OTT SAYS THAT IN ALL CONVERSATIONS WITH THE CHINESE
EMBASSY, HE HAS EXPLAINED HIS QINGBAO COMMITTEE
AFFILIATION, AND THAT THE PHRASE "TRAVELING UNDER THE
AUSPICES OF THE SENATE MAJORITY LEADER" IS STANDARD
PROTOCOLARY PROCEDURE FOR A VARIETY OF REASONS UNDER THESE
CIRCUMSTANCES; E.G. PRESS INQUIRIES.

(S) WITH REGARD TO HIS VISIT, OTT FREELY ACKNOWLEDGED HE
HAS A TWO-TRACK AGENDA, THE ONE INDICATED IN STATE 360647,
AND A SEPARATE ONE. THE LATTER AGENDA IS BEING
COMMUNICATED TO AND TAKEN CARE OF AND
NEED ONLY CONCERN US IN THE SPECIFIC AREA OF SCHEDULING;
I.E. WHEN APPOINTMENTS ARE BEING MADE PER STATE 360647,
THEY SHOULD NOT OF COURSE CONFLICT WITH APPOINTMENTS ON
THE OTHER AGENDA. B1 B1

(S) ON THE MATTER OF A CHINESE HOST ORGANIZATION, OTT IS
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PREPARING A LETTER SIGNED BY SENATOR BOREN, CHAIRMAN OF
HIS COMMITTEE, TO THE CHINESE EMBASSY REQUESTING SUPPORT
FOR THE STAFFDEL VISIT AND ASSISTANCE IN ATTAINING A
CHINESE HOST. LETTER CITES AS EXAMPLES EITHER THE NPC OR
CPIFA. OTT ALSO TOLD ME THAT HE HAD MET MADAME ZI
ZHONGYUN AT A FUNCTION LAST NIGHT, HAD EXPLAINED HIS
PROBLEM TO HER, AND SHE HAD SAID SHE WOULD CONTACT HER
EMBASSY AND TRY TO BE OF ASSISTANCE.

(S) ON THE SUBJECT OF THE MILITARY ESCORT, I EXPLAINED TO
OTT THAT THE ESCORT'S PRESENCE AT MEETINGS MIGHT BE
AWKWARD, ESPECIALLY GIVEN THE PRESENT STRAIN IN BILATERAL
MILITARY RELATIONS. OTT SAID HE UNDERSTOOD. MAJOR WILLEY
WAS HIS USAF MILITARY ESCORT OFFICER, AND UNDER ORDINARY
CIRCUMSTANCES, WOULD BE INCLUDED IN MEETINGS AND SOCIAL
FUNCTIONS AS A MATTER OF COURTESY. HOWEVER, OTT STATED IF
PROTOCOL IN CHINA OR ANYTHING ELSE DICTATED OTHERWISE,
THEN THE ESCORT SHOULD NOT BE INCLUDED.

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(S) I THINK WE ARE NOW ON TOP OF THE SITUATION, AND I HAVE DONE MY BEST TO EXPLAIN TO OTT NOT TO BE OVERLY OPTIMISTIC ABOUT THE POSSIBILITY OF A XIZANG VISIT. WITHOUT BEING TOO SELF-SERVING, THE BASIC CAUSE FOR THE CONFUSION RESTS WITH OTT. AFTER CONTACTING KENT A FEW WEEKS AGO, HE MADE, AND BROKE, SEVERAL APPOINTMENTS TO COME IN AND EXPLAIN HIS VISIT TO US; KENT SPOKE TO HIM, AND TO MAJ. WILLEY A COUPLE OF TIMES IN THE INTERIM, EMPHASIZING THAT TIME WAS WASTING, AND THAT WE NEEDED

DETAILS IF WE AND THE EMBASSY WERE TO BE HELPFUL. HE ONLY BEGAN FOCUSING ON THE VISIT THIS WEEK, CLAIMING HE HAD
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PREVIOUSLY BEEN TOO OCCUPIED WITH OTHER SENATE BUSINESS. EVEN THEN, HE COULD NOT COME OVER HERE, BUT SENT THE SOMEWHAT BEFUDDLED MILITARY ESCORT INSTEAD. THE ESCORT, TOO, BROKE HIS FIRST APPOINTMENT WITH US, WHICH KENT HAD SET ASIDE FOR TUESDAY. WILLEY SHOWED UP FINALLY ON WEDNESDAY, FORTY-FIVE MINUTES LATE FOR HIS APPOINTMENT. IT WAS ONLY THEN THAT WE SAW THEIR SCHEDULE FOR THE FIRST TIME, AND REALIZED THAT BECAUSE THE STAFFDEL HAD DELAYED IN GETTING THEIR REQUESTS TO US, THERE WOULD BE PROBLEMS.

(S) IN YOUR OPEN CHANNEL MESSAGE, PLEASE DESIGNATE A CONTROL OFFICER AND MAKE RESERVATIONS FOR THE STAFFDEL AT THE JIANGUO.

(S) AFTER ABOVE HAD BEEN DRAFTED, I CHECKED WITH THE YAZHOUSI EXPERT IN OUR GUOHUI BUREAU FOR BACKGROUND ON STAFFDEL. OUR CONTACT STATES THAT OTT BELONGS TO THE EXTREME ZUOPAI FACTION, AND IN FACT HIS SENATE BUSINESS THESE PAST FEW WEEKS HAS BEEN IN PLAYING A LEADING ROLE IN CUTTING A CERTAIN FORM OF AID TO JIANPUZHAI. T

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3. (LOU) FOR PASCOE FROM WIEDEMANN. SEATTLE EXHIBITION/SYMPOSIUM. I REGRET IT IF I GAVE THE IMPRESSION THAT WE (OR ANYONE ELSE IN THE U.S. GOVERNMENT) IS IN SOME WAY OPPOSED TO THE EVENT BECAUSE OF BILL ABNETT'S CONCERNS. WE ONLY WANTED TO BE SURE THE

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AMBASSADOR WAS AWARE OF ABNETT'S VIEWS AND THE POSSIBILITY THAT THE EVENT MIGHT NOT RESULT IN THE POSITIVE PR SPIN
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FOR U.S.-CHINA RELATIONS THAT HE HOPED FOR. NONETHELESS, I ASSUMED THAT YOU ALL KNEW BEST, AND WE FOUGHT OFF NERVOUS PA'S DESIRE TO DISAPPROVE THE AMBASSADOR'S GIVING A PRESS CONFERENCE. PART OF THE PROBLEM IS THAT NO ONE IN WASHINGTON HAD MUCH INFORMATION. THE MOFERT SECTION OF THE EMBASSY AND THE LOCAL CCPIT REP KNEW NOTHING ABOUT IT. CHINESE EMBASSY IGNORANCE HELPED TO REINFORCE OUR CONCERNS THAT THE CHINESE PREPARATIONS WERE SLOPPY AND WOULD RESULT IN A LESS THAN STELLAR EVENT. (AS IT TURNED OUT, THE SCIENCE COUNSELOR, WHO JUST RETURNED THIS WEEK FROM HOME LEAVE IN BEIJING, WAS THE ONLY OFFICER WHO HAD ANY DETAILS.) NEITHER STATE NOR COMMERCE RECEIVED AN INVITATION TO ATTEND OR ANY BROCHURE DESCRIBING ACTIVITIES. WE FINALLY DID GET THROUGH TO ROGER COLLIS AT THE CENTER FOR INTERNATIONAL COOPERATION, INC., WHO

CONFIRMED THAT THE TRADE EXHIBITION AND SYMPOSIUM WOULD BE SEPARATE EVENTS. THE SYMPOSIUM AGENDA LOOKS ENTIRELY APPROPRIATE, COVERING ECONOMIC/COMMERCIAL SUBJECTS THAT ARE LIKELY TO BE OF INTEREST TO MANY BUSINESSMEN. (ASSUME THE AMBASSADOR HAS A COPY BUT, IF NOT, LET US KNOW AND WE'LL FAX ONE.) THE BROCHURE DOES NOT INDICATE PARTICIPATION BY ANY FEDERAL, STATE OR LOCAL GOVERNMENT OFFICIALS, EXCEPT FOR THE LOCAL OFFICE OF THE SMALL BUSINESS ADMINISTRATION. COLLIS SAID THAT THE PANEL DISCUSSION GROUPS WILL INCLUDE AMERICAN BUSINESSMEN AND ACADEMICS, ALTHOUGH HE SEEMS TO BE HAVING TROUBLE RECRUITING SPEAKERS ON THE U.S. SIDE. IT IS UNFORTUNATE THAT ABNETT'S GROUP AND WU GANMEI DID NOT HIT IT OFF SINCE THE EVENT COULD SERVE A USEFUL PURPOSE IN PROMOTING UNDERSTANDING ABOUT CHINA AND ITS POLICIES AT A TIME WHEN
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THERE ARE A LOT OF MISCONCEPTIONS ON BOTH SIDES. I BELIEVE ANOTHER EXPLANATION FOR ABNETT'S DISCOMFORT WITH THE EVENT (BESIDES FRICTION WITH MADAME WU) WAS THAT HE RECEIVED A NUMBER OF HOSTILE PRESS INQUIRIES ABOUT WHETHER

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IS ORGANIZATION WOULD BE A SPONSOR. I SENSE THAT THESE PRESS INQUIRIES TURNED OFF ABNETT'S BOARD OF DIRECTORS. WE HAVE NOT DETECTED ANY PRESS INTEREST SINCE THE SUMMER. WE STILL BELIEVE THE CHINESE WOULD HAVE BEEN BETTER TO SCHEDULE THE EVENT FOR NEXT SPRING SO AS TO PERMIT MORE THOROUGH ORGANIZATION AND TO ENHANCE ITS PUBLIC DIPLOMACY IMPACT. (ITS IMPACT IS LIKELY TO BE DIMINISHED BY FOLLOWING SO CLOSELY TO THE MOFERT BUYING MISSION.) I WILL HAVE AN OPPORTUNITY TO SPEAK PERSONALLY WITH ABNETT AND BUSINESS REPS DURING A TRIP TO SEATTLE IN EARLY VEMBER AND WILL GIVE YOU A REPORT ON LOCAL REACTION TO THE SYMPOSIUM/EXHIBITION. I WOULD APPRECIATE YOUR VIEWS ON WHETHER WE SHOULD CONSIDER INVITING STATE COUNCILLOR LU DONG, THE SENIOR CHINESE CONFERENCE DELEGATE, TO WASHINGTON FOR MEETINGS AT APPROPRIATE LEVELS.

4. (LOU) FOR SCHLAIKJER FROM PRIMOSCH. FAA BUSEY VISIT. FAA IS WORKING ON A REPLY TO AMBASSADOR LILLEY'S INVITATION TO BUSEY AND EXPECTS TO GET SOMETHING TO US NEXT WEEK. THEY ARE DELAYING A REPLY UNTIL BUSEY MEETS WITH LU RUILING OCTOBER 29, ON THE SIDE OF THE CIVAIR NEGOTIATIONS. FAA EXPECTS LU MAY EXTEND AN INVITATION TO BUSEY FROM HU YIZHOU TO VISIT CHINA. AS WE NOTED IN A PREVIOUS OI, BUSEY'S BUDGET WILL PROBABLY NOT ALLOW TRAVEL BEFORE SPRING OF 1991. IN ADDITION, FAA ALSO WANTS TO SEE SOME PROGRESS ON THE BILATERAL AIRWORTHINESS AGREEMENT. BUDGET AND SCHEDULING PERMITTING, BUSEY MAY TRY TO VISIT

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BEFORE THE END OF MARCH TO SIGN THE EXTENSION OF THE MOA.
TIMING THE VISIT FOR THE SIGNING MIGHT BE USEFULLY

SYMBOLIC.

5. (LOU) FOR SCHLAIKJER/ROBINSON FROM PRIMOSCH. TRAVEL OF CAAC OFFICIALS TO FAA TALKS. WE PASSED THE VISA OFFICE INFORMATION ON TRAVEL BY CHEN XUHUA AND YU DAGANG TO FAA TALKS ON AIR ROUTES THROUGH SOVIET AIRSPACE. THEY DO NOT FORESEE ANY PROBLEMS WITH ISSUING THE VISAS BUT NEED APPLICATIONS ASAP.

6. (C) FOR ONATE FROM PRIMOSCH. IPR ANNEX. I SPENT THE GOOD PART OF TODAY FOLLOWING UP ON YOUR LATEST CABLE HICH WE DID NOT RECEIVE BECAUSE OF A DISTRIBUTION

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PROBLEM UNTIL JEFF ALERTED ME TO YOUR CALL). IT LOOKS LIKE EVERYTHING IS ON TRACK FOR RECEIVING DUAN AND HUANG AT THE END OF NOVEMBER, PROBABLY ON NOVEMBER 27. BOTH USTR AND DSTP AGREE TO THE MEETING. THE QUESTION OF WHETHER TO PASS OVER A COPY OF OUR INTERNAL NOTES ON THE SPRING BILATERAL MEETINGS TO THE CHINESE REMAINS UNRESOLVED.

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YOUR MESSAGE SUGGESTS THEY ARE NOT SINCE THEIR INTENTION IS TO HAVE DUAN AND HUANG BRIEF US ORALLY. I HOPE TO HAVE A RESPONSE AT LEAST ON THE MEETING OUT TO YOU BY TUESDAY. WE WILL KEEP PLUGGING ON THE NOTES BUT THIS IS LIKELY TO TAKE A WHILE LONGER.
KIMMITT.

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